

NAIAA

87th Annual Conference



~ Better Together ~

87th Annual Conference

May 7th - 10th, 2024

Exhibitor/Sponsor Package

The Hyatt Regency San Antonio, San Antonio, TX

Exhibitor Booth Information

On behalf of the Committee preparing for our 87th Annual Conference, we are pleased to be able to provide the availability of 6 x 30 tables at The Hyatt Regency San Antonio. In order to prepare your NAIIA Conference exhibit plans, the NAIIA 87th Annual Conference Exhibitor Schedule is as follows:

Wednesday, May 8th Schedule:

Exhibit Set-Up	9am - 4pm	
Break With Exhibitors	10:45am	Optional
Break With Exhibitors	12:45pm	Optional
Welcome Reception with Exhibitors	5pm - 7:30pm	

Thursday, May 9th Schedule:

Networking Brunch	8am - 10am
Prize Drawing	9:45am
Tear Down	10am - 1pm

Exhibitor Schedule:

- Exhibitors may pick up their registration packets from 9:00 am to 12:00 pm on Wednesday, May 8th. The exhibit area set up starts at 9:00 am and must be done by 4:00 pm.

Booth Contents:

- Each exhibit booth will contain one draped 6 x 30 table, two chairs, and a waste basket.

Control:

- The National Association of Independent Insurance Adjusters (NAIIA) shall not be responsible for loss, damage, or injury that may occur before, during, or after the period covered by the exhibit contract. Upon signing the contract, the exhibitor expressly releases NAIIA and agrees to indemnify same against any claims for such loss, damages, or injury. NAIIA prohibits exhibits which because of noise, method of operation, booth contents, failure to comply with the above provisions or, for any other reason, become objectionable or otherwise detracts from or are out of keeping with the exposition as a whole. NAIIA reserves the right to discontinue the exhibit without exhibit fee refund. This reservation includes persons, things and content of printed material.

Fees:

- Exhibit fees are \$1,995. This includes a exhibitor registration for one person. Additional exhibitors are \$350 each and includes two break sessions, exhibitor reception on Wednesday evening, and brunch on Thursday morning. Additional exhibitor Theme Night tickets are \$200 and Additional Banquet Tickets are \$200.

Sponsorship Fees:

- There are packages that will include exhibit booths as well as the scheduled evening events. See the sponsorship page for further details.

Refund Policy:

- Full refund less \$100 service fee if cancelled prior to February 15, 2024. 50% refund if cancelled by to March 15, 2024. NO refunds if cancelled after March 15, 2024. NO refunds for golf payments.

Golf Information

Canyon Springs Golf Club

Par 72, 6,225 yards, 18 holes



Named by Golf Digest and Golf Magazine as "America's Best New Public Golf Course" when it debuted in 1998, Canyon Springs Golf Club's stunning championship golf course, upscale amenities, superlative guest service and beautiful natural setting offer golfers and visitors a foursome of reasons to play, dine and socialize.

Designed by Thomas Walker to blend seamlessly with its serene natural setting, the club's spectacular championship golf course features a unique loop design - giving each hole an air of seclusion. Golfers share the course with longhorn steer, wild deer and other wildlife species, while an old cemetery adjacent to the course, historic buildings, stone accents and other remnants pay homage to the site's original homestead. Complementing its remarkable golf, the club boasts a charming yet modern clubhouse and an array of services that make the club one of the region's most desirable dining and event venues.

Tuesday, May 7th • \$195.00/per person Golf Sponsors

Canyon Country Club

Registration: 8:00 am • Shotgun Start: 8:30 am

(Proper golf attire required: collared shirts, soft spikes)

Cost includes: green fees, driving range, lunch and prizes.

Golf Sponsors

Tee Box Sponsor	\$ 250
Closest to the Pin (4 total)	\$ 250
Longest Putt Sponsor	\$ 250
Golf BBQ Lunch Sponsor w/Speaking Opportunity	\$1,000

GOLFERS ONLY:

Handicap or Average Score:

Please indicate any preferred partners
(final pairings based on balanced teams):

Do you need club rentals, if so right or left
handed:

Name:

Company:

Phone:

Fax:

Email:

Standard Shipping & Receiving Fees

Package Weight	Package Pickup or Drop-off By Guest	Package Pickup or Drop-off By Guest	Storage Fee After 5 Days
0.0 - 1.0 lbs	\$2.00	\$5.00	\$5.00
1.1 - 10.0 lbs	\$10.00	\$15.00	\$5.00
10.1 - 20.0 lbs	\$15.00	\$20.00	\$10.00
20.1 - 30.0 lbs	\$20.00	\$30.00	\$10.00
30.1 - 40.0 lbs	\$25.00	\$40.00	\$15.00
40.1 - 50.0 lbs	\$20.00	\$50.00	\$15.00
50.1 - 60.0 lbs	\$25.00	\$50.00	\$15.00
60.1 - 70.0 lbs	\$20.00	\$70.00	\$25.00
Pallets or crates	\$150.00 or \$0.75/lb. > 200 lbs	\$150.00 or \$0.75/lb. > 200 lbs	\$50.00

Items that require extra handling, such as pallet/crate breakdown or build up, multiple pickup or delivery points, or collecting and disposing of packaging materials, will be assessed an additional fee of \$70.00 per hour with a minimum of \$35.00 for 30 minutes. This fee will be assessed for each FedEx Office team member dedicated to perform these additional services. Please note that FedEx Office team members cannot lend out any moving equipment, which includes pallet jacks, dollies, and flatbed carts.

Receiving:

- Packages will be available for pickup at the FedEx Office business center; a handling fee will apply.
- Packages, pallets, crates, display cases and other heavier items may be scheduled for delivery by contacting our staff at 210.227.4896; a delivery fee will apply.
- Package deliveries should only be scheduled after the recipient has completed the check-in process.
- In order to maintain the proper chain of custody, FedEx Office requires the package recipient's signature before a package can be released from FedEx Office.
- Release signatures are captured at the time of package pickup or package delivery to the recipient.

Shipping:

- FedEx Office offers pack and ship services and packaging supplies, such as boxes, tape, etc., which are also available for purchase at the FedEx Office business center.
- All outbound packages must have a completed carrier airbill affixed to each package.
- FedEx Express® shipping boxes and airbill forms are available and are complimentary.
- Outbound packages and freight to be picked up by a third party courier should be coordinated directly with those vendors, and communication should be sent to FedEx Office, indicating when those items will be picked up.
- FedEx Office will not make arrangements for freight or third party courier transportation and/or pickup.
- Outbound handling fees will be applied to all packages and freight, regardless of carrier, in addition to shipping/transportation fees.

Delivery Address for all Packages or freight:

(Guest Name) (Guest Cell Number)

c/o FedEx Office at Hyatt Regency San Antonio

123 Losoya Street San

Antonio, TX, 78205 (Convention / Conference / Group / Event Name)

Box ___ of ___

Standard Shipping & Receiving Fees

Shipments With Special Requirements:

Meeting and event planners, exhibitors and attendees are encouraged to contact FedEx Office in advance of shipping their items to Hyatt Regency San Antonio with any specific questions. If you have any special needs (e.g., refrigeration requirements, after hours delivery requests, or changes to your meeting dates or rooms), please work directly with your Event Manager, who will communicate these needs to FedEx Office in advance of your event.

On-site Package Delivery:

In most cases, FedEx Office will complete delivery or pickup of packages within the conference and meeting rooms, lobby area and guest suites of Hyatt Regency San Antonio, but please consult with a FedEx Office team member for specific delivery limitations that may exist. In cases where a drayage company or a meeting decorator is used, FedEx Office team members will work closely with those vendors for proper package routing and release items directly to those vendors if they are on the property when the shipments arrive. Any decorator or drayage packages requiring overnight storage by FedEx Office will be assessed a handling fee. If your meeting /event is being handled by a drayage company or decorator, please ensure your shipments are being sent directly to the drayage company's or decorator's specified address. Items that require extra handling, such as pallet/crate breakdown or build up, multiple pickup or delivery points, or collecting or disposing of packaging materials, will be assessed an additional fee of \$70.00 per hour with a minimum of \$35.00 for 30 minutes. This fee will be assessed for each FedEx Office team member dedicated to perform these additional services. Please note that FedEx Office team members cannot lend out any moving equipment, which includes pallet jacks, dollies, and flatbed carts.

Package Delivery to Guest Suites/Meeting Rooms:

In most cases, FedEx Office will complete delivery or pickup of packages to guest suites at Hyatt Regency San Antonio, but please consult with a FedEx Office team member for any specific delivery limitations that may exist. FedEx Office is not authorized to leave packages unattended in guest suites and/or meeting rooms. A guest with authorization to sign for the delivery and approve any charges for handling and delivery fees must be present in guest rooms and/or meeting rooms.

Operating Hours

Mon – Fri: 8:30am - 4:30pm

Saturday: 10:00am -2:00pm

Sunday: Closed

Should you have any shipping related questions, please contact Sheri Csom at sheri@naiia.com.

Exhibitor Registration Form

Company Name: Booth Contact (for Program):

Address:

City/State/Zip:

Phone: Fax:

Email: Website:

Please email maximum 25 word description of business or service(s) directly to Sheri Csom at sheri@naiia.com.

The following individual will serve as our booth representatives: 1 representative included in booth fee

1) Primary Booth Rep: Email:

Address:

City/State/Zip:

Additional booth representatives: \$350 per person

2) Name: Email:

Address:

City/State/Zip:

3) Name: Email:

Address:

City/State/Zip:

4) Name: Email:

Address:

City/State/Zip:

Fees: Charity Donations for Juvenile Diabetes	\$	<input type="text"/>
Exhibit Fee, \$1,995. ⁰⁰ per booth (unless included in sponsorship level)	\$	<input type="text"/>
Additional booth representative \$350. ⁰⁰	\$	<input type="text"/>
Golf Tournament - Tuesday, May 7th - \$195. ⁰⁰ per person	\$	<input type="text"/>
Golf Sponsorship \$250. ⁰⁰	\$	<input type="text"/>
Golf Barbecue Lunch Sponsor with Speaking Opportunity \$1,000	\$	<input type="text"/>
Banquet - Thursday, May 9th - \$200. ⁰⁰ per person	\$	<input type="text"/>
Theme Night - Friday, May 10th - \$200. ⁰⁰ per person	\$	<input type="text"/>
Total Exhibitor Fees	\$	<input type="text"/>

Continue to Next Page for Payment Info 

Exhibitor Registration Form Continued

Mail or email this completed form with credit card info (below) or check made payable to:
NAIIA • 87 North Crooked Lake Dr. • Kalamazoo, MI 49009
Questions? Please call Sheri Csom at (877) 344-0624 or email her at sheri@naiia.com

We agree to all requirements as specified in the "Exhibit Booth Information"

There will be a 3% service charge if you opt to use a credit card for payment

Credit Card Holder Name:

Address:

City/State/Zip:

Credit Card Number:

(Exp. Date): / /

SEC:

Hotel Registration Form

The Hyatt Regency San Antonio
123 Losoya St.
San Antonio, TX 78205

May 7th - 10th, 2024

Check-In Time: 4:00 pm - Check-Out Time: 11:00 am

PLEASE RESERVE THE FOLLOWING ROOMS - Please note this is a non-smoking hotel

PLEASE MAKE YOUR OWN HOTEL RESERVATIONS

The Hyatt Regency San Antonio
123 Losoya St., San Antonio, TX 78205

[https://www.hyatt.com/en-US/group-booking/SATRS/G-GAG8?](https://www.hyatt.com/en-US/group-booking/SATRS/G-GAG8?src=envision_email_grpreserv_ENG_20230920_GroupBooking_TC000000170A000010937ENG_G-_442470)

[src=envision_email_grpreserv_ENG_20230920_GroupBooking_TC000000170A000010937ENG_G-_442470](https://www.hyatt.com/en-US/group-booking/SATRS/G-GAG8?src=envision_email_grpreserv_ENG_20230920_GroupBooking_TC000000170A000010937ENG_G-_442470)

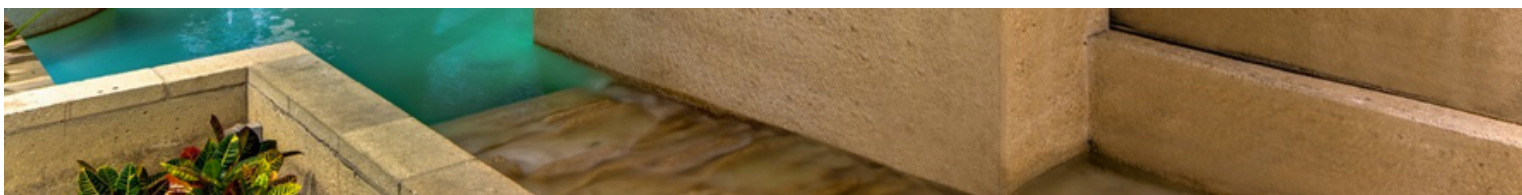
(210) 222-1234

If calling make sure you are under the NAIIA room block to receive the discounted rate

Cancellation policy is 3 days prior to arrival. One night room and tax charge for any early departures.

NAIIA Block Rate cut off date is April 12th, 2024

Questions: sheri@naiia.com



2024 Sponsor Opportunity

Platinum Sponsor

Price \$10,000

Title Sponsor of Conference Banquet

Co-Sponsor of NAIIA Welcome Reception

Educational Class Presentation Opportunity

Exhibit Booth with 3 Complete Registrations

Full-Page/Full Color Ad in Conference Program

Signage at Registration

Hyperlink to Company Website on NAIIA Home Page

Includes 3 Complete Conference Registrations

Gold Sponsor

Price \$7,500

Sponsor of Opening Breakfast with opportunity to introduce speaker

Co-Sponsor of NAIIA Welcome Reception

Exhibit Booth with 2 Complete Registrations

Full page/Four Color Ad in the Conference Program

Hyperlink to company website on NAIIA home page

your company logo displayed at all registrations

Includes 2 Complete Conference Registrations

Silver Sponsor

Price \$4,500

Sponsor of lunch and learn with opportunity to introduce speaker

Co-Sponsor of NAIIA Welcome Reception

Exhibit Booth with 2 Complete Registrations

Full-Page Ad in Conference Program

Signage at Registration

Hyperlink to Company Website on NAIIA Home Page

Includes 2 Complete Conference Registrations

Bronze Sponsor

Price \$3,900

Co-Sponsor of Education Day with opportunity to introduce a session

Exhibit Booth with 1 Complete Registration

Half-Page Ad in Conference Program

Signage at Registration

Includes 1 Complete Conference Registration

NAIIA Exhibitor

Price \$1,995

Exhibit Booth with 1 Exhibitor Registration

Quarter-Page Ad in Conference Program

Signage at Registration

NAIIA Supporter

Price \$1,250

Full Page Ad in Conference Program

Signage at Registration

2024 Sponsor Opportunity

We appreciate your involvement and want you to know that your sponsorship dollars will enable us to move forward with plans to enhance the level of education to the attendees even more. The success of this conference WILL make an impact on your company.

NAIIA Welcome Reception - Tuesday, May 7th, 8-9:30 pm, Members and Platinum, Gold, Silver Sponsors Only

Company Name:

Address: City/State/Zip:

Attendee: City/State:

Attendee: City/State:

Attendee: City/State:

Attendee: City/State:

Phone:

Email:

Company website (Platinum, Gold & Silver level only):

We wish to sponsor: Platinum Gold Silver Bronze NAIIA Exhibitor NAIIA Supporter

Please find check inclosed in the amount of \$

Please fill out the exhibitor contract and submit it with this sponsorship form.

There will be a 3% service charge if you opt to use a credit card for payment

Credit Card Holder Name:

Address: City/State/Zip:

Credit Card Number: (Exp. Date): / / SEC:

Make check payable to NAIIA and return form to:
NAIIA - Sponsorships • 87 N. Crooked Lake Dr. • Kalamazoo, MI 49009

There will be a 3% service charge if you opt to use a credit card for payment

Questions? Please call Sheri Csom at (877) 344-0624 or email her at sherienaiia.com

2024 Program Advertising Info

Advertising rates are based upon camera ready artwork at the exact size specified below. Ads may be provided by laser copy, print, ad slicks or computer files that should include all fonts, graphics and a proof sheet in color. Please use eps, tif, MAC or PC format only. Note: for best quality on half tones or photos please provide original or electronic file. Designs may be provided at the advertiser's expense. Minimum layout and type cost of \$85 and an additional design charge may apply for more complex work, or the artwork supplied needs to be resized or reformatted. Photos must be 300 dpi or greater or the photo quality cannot be insured.

Advertising Rates and Sizes - All ads will be printed in full color

Ad Description	Ad Size	Exhibitor/Sponsor Rate	Non Exhibitor/Sponsor Rate
Half Page -Horizontal	7-1/2" W x 4-3/4" H	\$500.00	\$700.00
Full Page	7-1/2" W x 10" H	\$1,000.00	\$1,200.00
Inside Cover	7-1/2" W x 10" H	\$1,200.00	\$1,500.00
Back Cover	7-1/2" W x 10" H	\$1,550.00	\$1,750.00

Please note: All copies designed must be received no later than March 25, 2024 with artwork and credit card information or a check for ad placement made payable to NAIIA. All copies that are placement ready must be received no later than April 8, 2024. No placement will be accepted without payment. Ads will be placed in locations based upon size and date of receipt of payment.

Email Camera Ready Artwork to Sheri Csom at sherienaiia.com. Questions? Please contact Sheri at (877) 344-0624.

Name:

Company Name:

Address:

City/State/Zip:

Phone: **Fax:**

Email: ***Please make checks payable to NAIIA***

Order Form:

Size: half full back cover inside cover **Rate:** Exh/Sponsor Non-Exh/Sponsor **Artwork:** Supplied Needed

Ad Amount: \$ **Basic Ad Set-Up Fee:** \$ **Payment Due:** \$

Credit Card Holder Name:

Address: **City/State/Zip:**

Credit Card Number: **(Exp. Date):** / / **SEC:**

NAIIA 2024 National Conference Charity

The 2024 NAIIA Charity chosen by Immediate Past President Peter Schifrin is the Juvenile Diabetes Research Foundation. Peter and Wendy's daughter Grace was diagnosed with Type 1 diabetes at 18 months. The Schifrin's learned first-hand the impact of T-1 diabetes and the great need for advancements in treatment and an eventual cure. **SGD will match all donations made in connection with the annual conference.**

T1D 101

What Is Type 1 Diabetes?

Type 1 diabetes (T1D) is a chronic autoimmune disease in which a person's pancreas stops producing insulin, a hormone people need to get energy from food. T1D strikes both children and adults, and its onset has nothing to do with diet or lifestyle. People with T1D depend on external insulin, via injection or infusion with an insulin pump, to survive. There currently is no cure for T1D.



Types of Diabetes:

	Type 1 Diabetes	Type 2 Diabetes
Cause	Tied to autoimmune, genetic and environmental factors	Tied to aging, a sedentary lifestyle, obesity and genetic susceptibility
Effect	Pancreas cannot produce insulin	Pancreas cannot properly use insulin the body produces
Treatment	Lifelong insulin	Managing diet and exercise, medications, possible insulin treatment
Prevalence	Approximately 5% of diabetes cases	90% - 95% of diabetes cases
Prevention/Cure	Cannot be prevented or cured currently	Possible to prevent or manage it by diet and/or exercise (for some)

Signs of T1D:

Warning signs of T1D often appear suddenly and sometimes require immediate medical attention. These may include:

- Extreme Thirst
- Unexplained Weight Loss
- Dry Mouth
- Frequent Urination
- Fruity Odor on the Breath
- Drowsiness or Lethargy
- Increased Appetite
- Heavy or Labored Breathing
- Sudden Vision Changes

Finding Cures:

While insulin therapy keeps people with T1D alive, it is not a cure, nor does it prevent the possibility of serious complications from T1D. At JDRF, we fund research to deliver new devices and therapies that make day-to-day life with T1D easier, safer and healthier until we can ultimately find cures and prevent this disease.



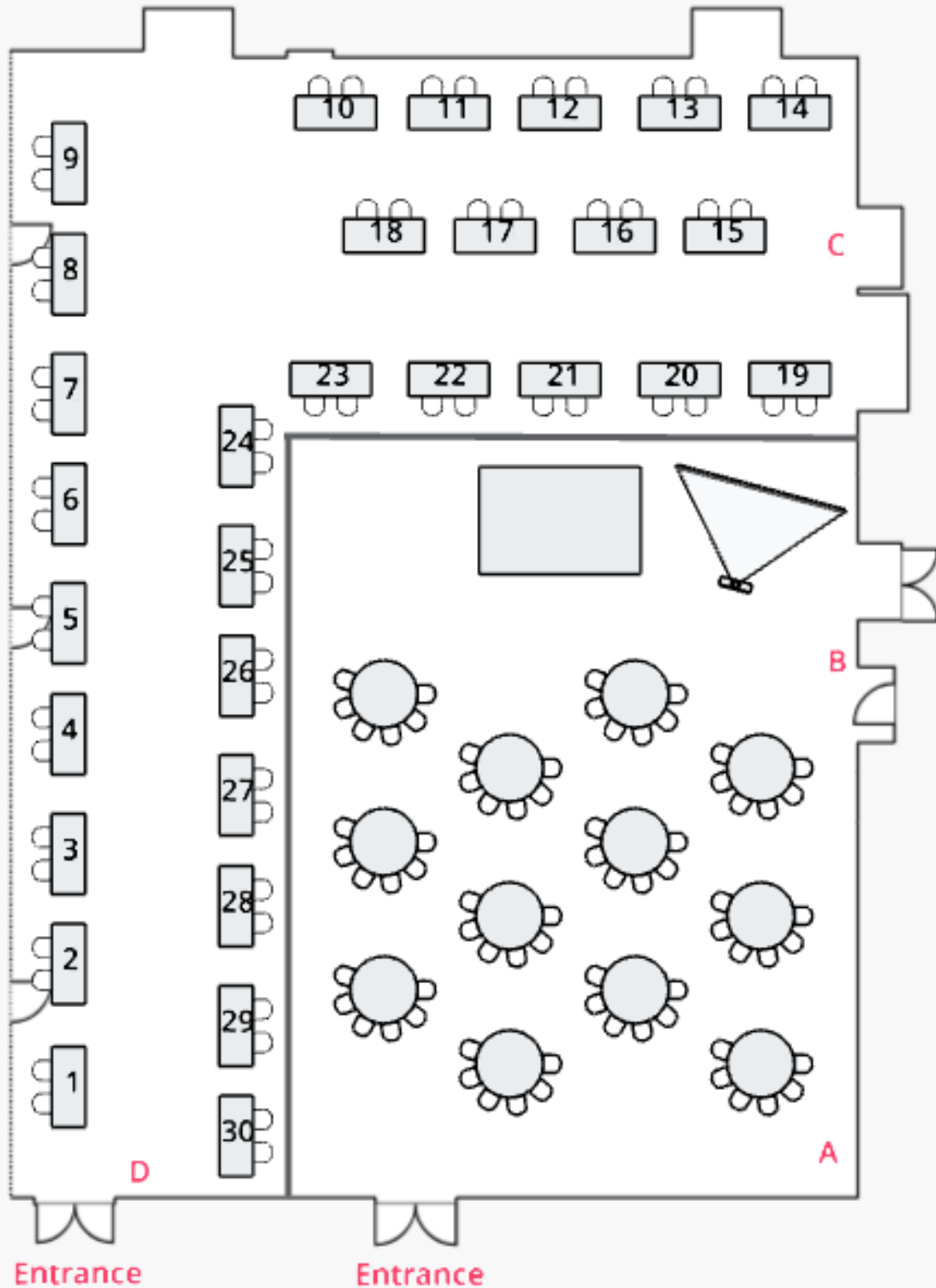
87th Annual Conference

2024 Exhibitor Map • May 7th - 10th, 2024

- Better Together -



Back of House



Back of House